

Increasing Productivity with eScores

Collection agencies are increasingly concerned with cutting costs and boosting productivity goals. To achieve these goals agencies need to introduce strategic and tactical tools that can help them determine how best to apply resources and develop treatment strategies. Predictive scoring is that tool.

Today's scoring technologies are designed to address these productivity goals and go well beyond traditional scoring applications. Determining the propensity of a debtor to pay allows collections agencies to better allocate resources to specific segments of a portfolio. The cost of implementing scoring pays for itself in increased productivity and helping to manage the risk associated with a particular portfolio.

To address these productivity challenges and help reach collection goals, eBureau offers collection agencies powerful predictive scoring and skip tracing solutions that identify high-probability accounts deserving greater attention, as well as reducing costs by identifying accounts that warrant fewer resources while accurately identifying debtor phones and addresses.

Through an innovative, state-of-the-art data warehouse and predictive analytics system, eBureau gives its receivables management clients a powerful service for better focusing recovery resources, helping to lower the costs of reaching debtors, and increasing profit per account.